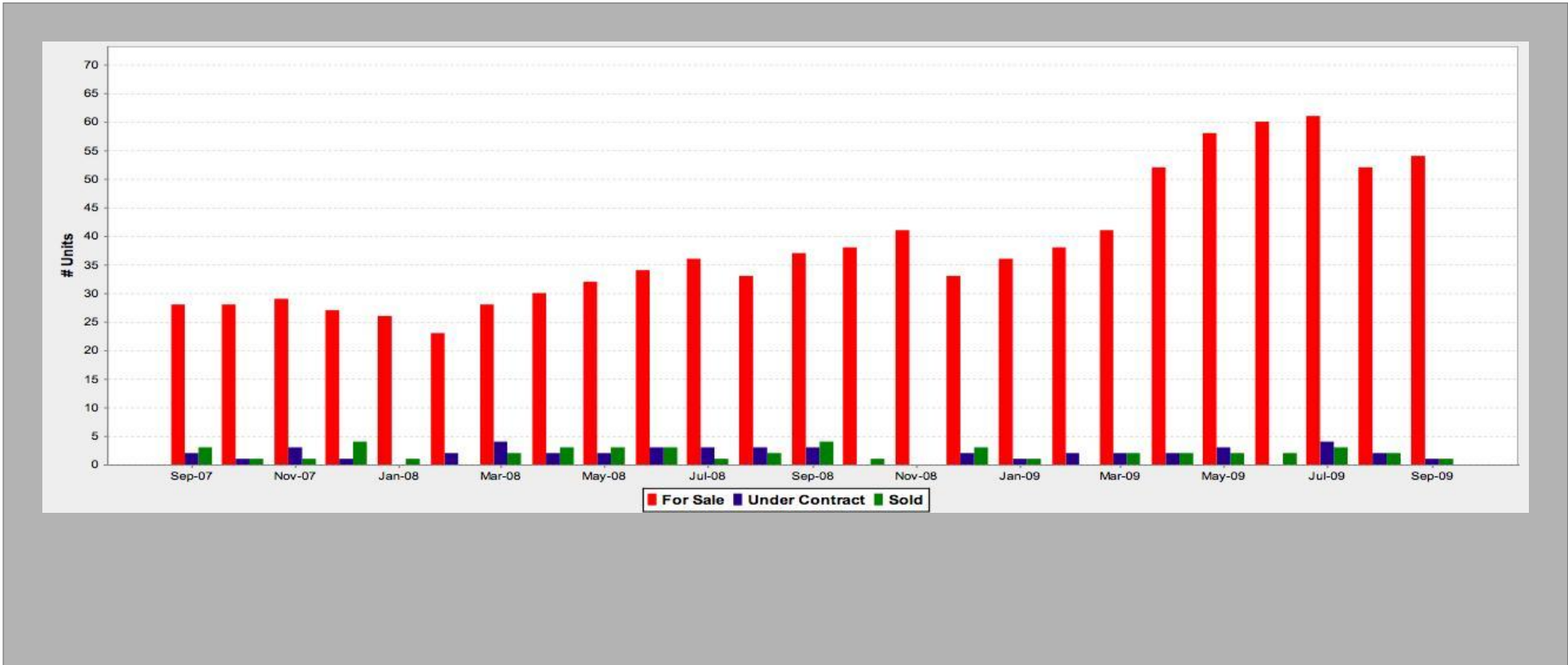


Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

2 Years (Monthly) 09/01/07 - 09/30/09



KEY INFORMATION

	Sep-07	Sep-09	# Units Change	Percent Change
For Sale	28	54	26	92.9
Under Contract	2	1	-1	-50.0
Sold	3	1	-2	-66.7

For Sale
+93%

UC
-50%

Sold
-67%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family)					Sq Ft: All
MLS Areas:	A0100					



Market Dynamics

Supply & Demand - # Units (FS, UC, Sold) 2 Years (Monthly) 09/01/07 - 09/30/09

Century 21 NorthBay Alliance

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Sep-09	54	138	1	58	1	211	6	118	7
Aug-09	52	128	2	180	2	86	3	90	3
Jul-09	61	99	4	99	3	73	8	56	12
Jun-09	60	96	0		2	47	11	111	10
May-09	58	94	3	77	2	60	5	190	10
Apr-09	52	79	2	10	2	228	2	66	17
Mar-09	41	107	2	228	2	108	4	261	13
Feb-09	38	132	2	108	0		8	169	7
Jan-09	36	131	1	52	1	116	4	115	10
Dec-08	33	134	2	88	3	64	5	72	3
Nov-08	41	136	0		0		11	178	7
Oct-08	38	132	0		1	184	4	97	8
Sep-08	37	129	3	135	4	69	4	95	9
Aug-08	33	132	3	59	2	52	2	114	2
Jul-08	36	117	3	38	1	54	2	336	8
Jun-08	34	108	3	27	3	10	3	87	7
May-08	32	97	2	32	3	106	3	66	9
Apr-08	30	93	2	42	3	91	5	83	8
Mar-08	28	117	4	190	2	160	2	180	8
Feb-08	23	120	2	6	0		1	191	5
Jan-08	26	172	0		1	465	8	288	4
Dec-07	27	183	1	465	4	86	4	148	1
Nov-07	29	146	3	26	1	14	0		3
Oct-07	28	129	1	148	1	177	1	3	4
Sep-07	28	115	2	71	3	39	2	126	11