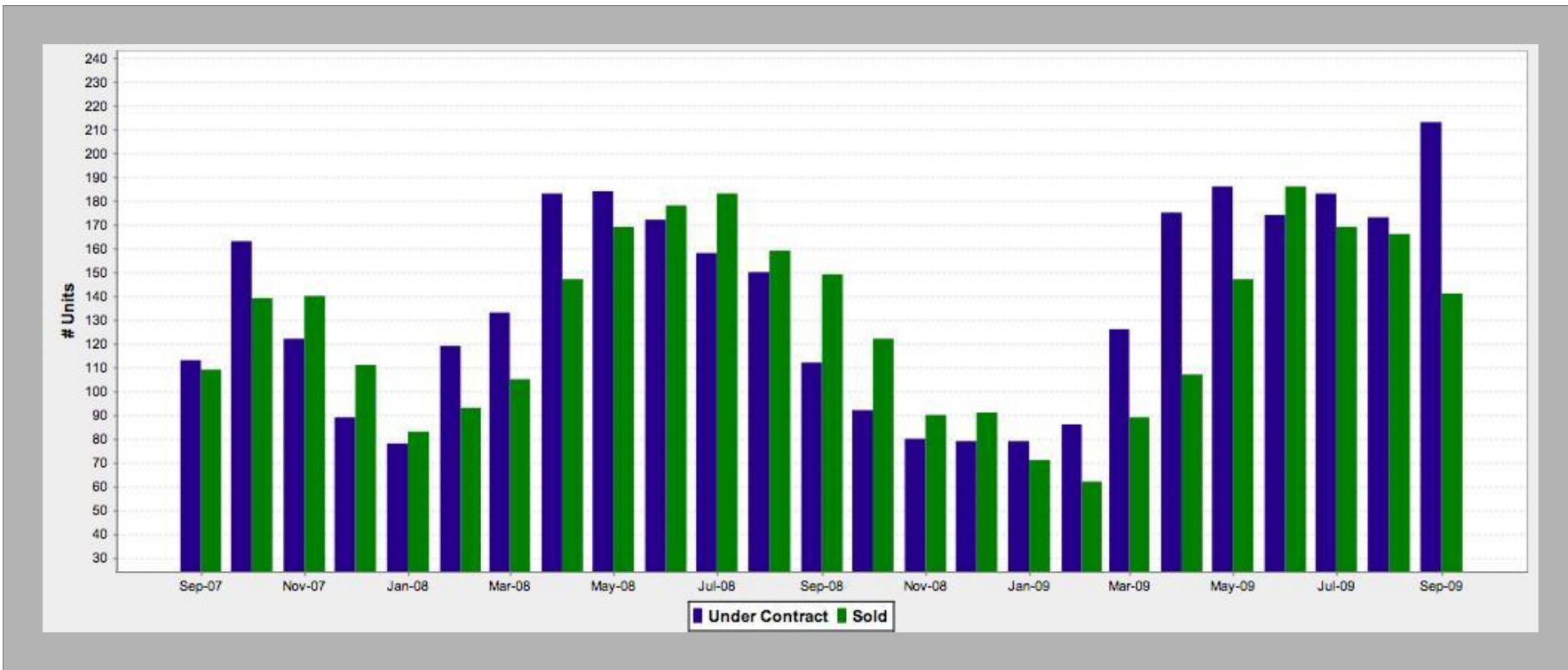


## Market Dynamics

### Supply & Demand - # Units (UC, Sold) 2 Years (Monthly) 09/01/07 - 09/30/09



#### KEY INFORMATION

	Sep-07	Sep-09	# Units Change	Percent Change
Under Contract	113	213	100	88.5
Sold	109	141	32	29.4
Sold/UC %	96.46	66.20	-30.26	-31.4

**UC**  
**+88%**

**Sold**  
**+29%**

MLS: BAREIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family)					Sq Ft: All
Counties:	Marin					



## Market Dynamics

### Supply & Demand - # Units (UC, Sold) 2 Years (Monthly) 09/01/07 - 09/30/09

Century 21 NorthBay Alliance

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Sep-09	1,384	98	213	72	141	68	176	122	337
Aug-09	1,395	98	173	74	166	74	175	102	314
Jul-09	1,465	94	183	75	169	70	201	107	350
Jun-09	1,463	93	174	76	186	72	174	103	334
May-09	1,483	92	186	78	147	80	168	121	361
Apr-09	1,431	88	175	69	107	78	134	100	392
Mar-09	1,298	93	126	74	89	81	133	126	398
Feb-09	1,125	104	86	85	62	72	139	138	279
Jan-09	1,088	112	79	98	71	86	163	131	273
Dec-08	1,131	117	79	93	91	83	237	122	159
Nov-08	1,265	106	80	72	90	67	213	109	193
Oct-08	1,378	97	92	76	122	76	214	106	312
Sep-08	1,354	95	112	70	149	78	176	118	343
Aug-08	1,308	95	150	78	159	57	147	108	302
Jul-08	1,358	91	158	62	183	49	194	109	310
Jun-08	1,401	82	172	50	178	56	181	81	346
May-08	1,377	75	184	50	169	47	138	88	377
Apr-08	1,273	70	183	48	147	59	90	94	476
Mar-08	1,039	77	133	58	105	60	109	98	384
Feb-08	853	87	119	64	93	82	79	114	288
Jan-08	777	105	78	80	83	77	134	140	215
Dec-07	828	111	89	79	111	74	177	113	93
Nov-07	1,032	98	122	75	140	62	175	122	177
Oct-07	1,188	89	163	58	139	51	170	113	284
Sep-07	1,143	86	113	53	109	54	126	109	323