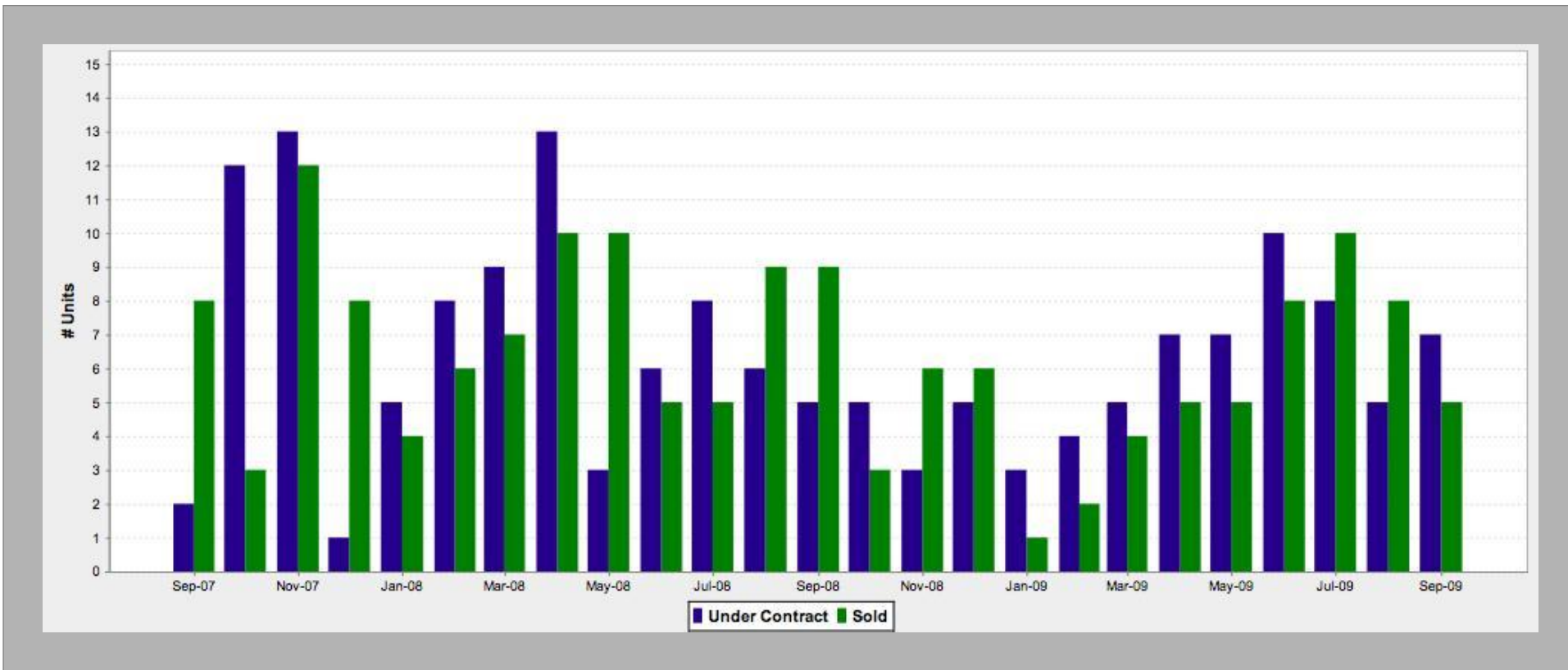


Market Dynamics

Supply & Demand - # Units (UC, Sold)

2 Years (Monthly) 09/01/07 - 09/30/09



KEY INFORMATION

	Sep-07	Sep-09	# Units Change	Percent Change
Under Contract	2	7	5	250.0
Sold	8	5	-3	-37.5
Sold/UC %	400.00	71.43	-328.57	-82.1

UC
+250%

Sold
-38%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family)					Sq Ft: All
MLS Areas:	A2600					



Market Dynamics

Supply & Demand - # Units (UC, Sold) 2 Years (Monthly) 09/01/07 - 09/30/09

Century 21 NorthBay Alliance

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Sep-09	119	121	7	72	5	216	15	116	21
Aug-09	119	115	5	99	8	96	16	108	31
Jul-09	111	115	8	92	10	75	15	81	23
Jun-09	109	118	10	138	8	54	11	129	18
May-09	121	122	7	76	5	104	23	176	20
Apr-09	121	114	7	90	5	51	13	112	23
Mar-09	116	109	5	78	4	224	13	118	29
Feb-09	99	123	4	166	2	54	8	211	18
Jan-09	109	123	3	100	1	62	25	136	26
Dec-08	110	124	5	47	6	27	22	110	16
Nov-08	113	110	3	24	6	27	16	91	21
Oct-08	113	111	5	28	3	56	16	174	20
Sep-08	106	103	5	87	9	58	8	114	25
Aug-08	100	97	6	30	9	118	13	92	24
Jul-08	100	98	8	122	5	49	16	94	24
Jun-08	100	90	6	43	5	119	18	68	22
May-08	90	83	3	42	10	39	9	68	31
Apr-08	76	88	13	75	10	36	4	128	18
Mar-08	78	77	9	39	7	41	11	80	28
Feb-08	62	93	8	77	6	116	4	178	23
Jan-08	53	119	5	72	4	118	9	163	11
Dec-07	62	128	1	112	8	171	19	144	6
Nov-07	79	126	13	156	12	66	10	168	8
Oct-07	92	104	12	44	3	13	9	109	21
Sep-07	89	110	2	188	8	139	16	132	21